



## **Presentations:** Nathan Dickmeyer

"Institutional Research's Role in Financial Analysis," New Jersey Association for Institutional Research Annual Meeting, County College of Morris, New Jersey, May 2019.

"Counting Hidden Assets: The Role of Non-Credit Workforce Education Programs," American Association of Community Colleges Annual Meeting, Seattle, 2010.

"Integrated Planning and Budgeting," NACUBO Professional Development Program: Kansas City, Missouri, May 2004, Atlanta, May 2005, Denver May 2006.

"Integrating Strategic Planning Into Daily College & University Work, Snowmass Institute, Snowmass, Colorado, July 2005.

"Linking Strategic Planning and Budgeting," NACUBO "Webinar" (a national online web-based seminar) for community colleges, September 2003.

"Are Colleges in Trouble? The Impact Finances Have on the Future of Higher Education," The College Clinic, Putnam, and Northern Westchester BOCES: Mt. Kisco, New York, May 1998.

"Budgeting: Analyses and Structures," Administrative Management Institute At Cornell University: Ithaca, New York, July 1996.

"Mistakes First Year Presidents Make," ACE Fellows Final Workshop: Washington, DC, June 1996.

"Linking Strategies To Budgets" and "The Role of Ratio Analysis and Forecasting in the Budgeting Process," NACUBO Strategic Planning and Budgeting Workshop: Alexandria, Virginia, November 1994; San Antonio, March 1995.

"Tuition Increases: Whether and When?" United Negro College Fund Leadership and Organizational Development Program, President's Institute: Atlanta, July 1994.

"Tuition Pricing, Financial Aid Policy and Student Enrollments: Key to Institutional Financial Viability"; "Budget and Finance Case Study and Computer Modeling Exercise"; and "Technology in the Business Office: What is enough? How much is too much?" United Negro College Fund Leadership and Organizational Development Program: Atlanta and Nashville, April 1994.

"Linking Strategies To Budgets" and "The Role of Ratio Analysis and Forecasting in the Budgeting Process," NACUBO Strategic Planning and Budgeting Workshop: Fort Myers, Florida, November 1993; San Diego, March 1994.

"Financial Aid's Piece of the Pie," EACUBO (Eastern Association of College and University Business Officers) Annual Meeting workshop: Hershey, Pennsylvania, October 1993.

"Financial Projection Models and Self-Assessment," United Negro College Fund New President's Leadership Development Workshop: Atlanta, November 1992, June 1993.

"Financial Self-Assessment," EACUBO Professional Development Activities: Bryn Mawr, February 1992.

## **Presentations**

"Hands-on Computer-Based Financial Self-Assessment," EACUBO Biennial Workshop: Boston: March 1989.

"Financial Self-Assessment for Community Colleges," South Carolina Technical Institutes: Charleston, SC, October 1988.

"Financial Self-Assessment," SACUBO Workshops: Memphis, October 1988.

"Financial Self-Assessment," HERS Institute: Bryn Mawr, July 1988.

"Financial Self-Assessment," CACUBO Management Institute: Milwaukee, June 1988.

"Financial Self-Assessment: Integrating Ratio Analysis Into the Planning Process," NACUBO Professional Programs: Raleigh, May 1988.

"Financial Self-Assessment," NACUBO Annual Meeting: Houston, July 1987.

"Strategies: The Link Between Mission and Budget," EACUBO Biennial Workshop: New York, March 1987.

"Environmental Scanning, Strategic Choices: Marketing and Mission," NACUBO Executive Round Table: Current Issues For Two-Year Colleges: New Orleans, March 1986.

"Institutional Budgeting," NACUBO Professional Programs: San Diego, December 1985; Washington, DC, January 1986; New Orleans, February, 1986; St. Louis, October, 1986; Orlando, November, 1986; Phoenix, February, 1987; Boston, November 1987; Redondo Beach, January 1988.

"Objectives and Constraints of Student Financial Aid, Institutional Ramifications," NACUBO Professional Programs: New Orleans, December 1982; Boston, May 1983; Washington, DC, December 1983.

"Financial Aid as a Marketing Tool," New York State Financial Aid Administrators Annual Meeting: Rochester, New York, October 1982.

"Institutional Policies for Student Financial Aid," National Institute of Independent Colleges and Universities Student Financial Aid Seminar Series: Greensboro, North Carolina; St. Louis; San Francisco; Washington, DC; Pittsburgh; and Boston, March 1982.

"Ratio Analysis," Workshop on Financial Analysis, University of Virginia: Charlottesville, Virginia, June 1981.

"Student Financial Aid Policy Issues Facing Colleges and Universities," National Institute of Independent Colleges and Universities Student Financial Aid Seminar Series: Chicago, Dallas, Atlanta, New York, and Albany, March 1981.

"Progress of the Financial Conditions Project," Conference on Higher Education Financing Policies: States/Institutions and Their Interaction: Tucson, Arizona, December 1980.

## **Presentations**

"Small Independent Colleges and Economies of Scale," "Financial Policy-Making: Balancing Risks and Resources," and "Progress of the Financial Conditions Project" (three presentations), Conference on Uses of College and University Financial Assessment in Institutional Management and Public Policy: Annapolis, October 1980.

"Financial Policy-Making: Balancing Risks and Resources," Organization for Economic Cooperation and Development -- Institutional Management in Higher Education Conference on Flexibility: Paris, France, September 1980.

"Assessing College Financial Condition and Financial Policy-Making," ACE Fellows Mid-year Seminar: Kansas City, March 1980.

"Financial Planning, Strategies and Assessment," American Council on Education Leadership Seminars: Miami, June, 1979; Denver, February, 1980; Hartford, May, 1980.

"The Assessment of Institutional Financial Condition," annual meeting, Southern Accreditation Association of Schools and Colleges: Atlanta, December 1979.

"The Assessment of Institutional Financial Condition," annual meeting Middle States Accreditation Association of Schools and Colleges: Philadelphia, December 1979.

"A Workbook Approach to Financial Self-Assessment," Working Conference on Financial Indicators: Annapolis, September 1979.

"Assessing Financial Condition," Bryn Mawr-HERS Summer Institute: Bryn Mawr, July 1979.

"Behavioral Implications of Computerized Budget Policy Models," Association for Institutional Research: San Diego, April 1979.

"First Steps in Financial Analysis: A Paper and Pencil Approach to Budget Trade-offs," Working Conference on Financial Indicators: Annapolis, October 1978.

"Heuristics in Devising A Budget Policy Planning Model for a University," Association for Institutional Research: Houston, April 1978.

"TRADES: A Trade-off/Forecasting Program," Lecture and Demonstration, Association for Institutional Research: Houston, April 1978.

"TRADES: A Trade-off/Forecasting Program for University Budget Planning," Working Conference on Financial Indicators, Annapolis: October 1977.

"Difficulties Using the Frank-Wolfe Algorithm in Finding Optimal Planning Variable Configurations," The Institute of Management Science: San Francisco, April 1977.

"Trades: A Trade-off/Forecasting Program," Association for Institutional Research, Montreal: April 1977.

"Filling Gaps in Census Data," The Institute of Management Science: Washington, DC, March 1971.