

Publications

Monographs and Books

The Strategic Attitude: Integrating Strategic Planning Into Daily University Worklife, NACUBO: Washington, DC, 2004.

Financial Self-Assessment: A Workbook for Colleges and Universities, NACUBO: Washington, DC, 1987, with K. Scott Hughes.

Financial Conditions of Colleges and Universities, NACUBO: Washington, DC, 1983.

External Evaluation Report 1981-82, Small College Consortium: Washington, DC., 1982, with Christopher Toppe.

Institutionally Funded Student Financial Aid, American Council on Education: Washington, DC, 1981, with John Wessels and Sharon L. Coldren.

An Analysis of the Utility of HEGIS Finance Data in Conducting Institutional and Higher Education Sector Comparisons, NACUBO: Washington, DC, September 1980, with James A. Hyatt.

Financial Self-Assessment: A Workbook for Colleges, NACUBO: Washington, DC, 1980, with K. Scott Hughes.

ACE/NCES Experimental Project on Financial Health Indicators Using HEGIS Data, American Council on Education: Washington, DC, 1979, with Sharon L. Coldren, and others.

Professional Journal Articles

"Is It Time to Take a Courageous Leap?" Association of Governing Board's Trusteeship, Vol. 14, No. 3, May/June 2006.

"Spread the Plan," NACUBO Business Officer, Vol. 39, No. 8, February 2006.

"Paying With Plastic," NACUBO Business Officer, Vol. 37, No. 10, April 2004 with Anna Jackson.

"Ten Questions About Tuition and Financial Aid," Association of Governing Board's Trusteeship, Vol. 12, No. 1, January/February 2004.

"Tales of Accreditation Woe," NACUBO Business Officer, Vol. 36, No. 1, July 2002.

"Financial Aid's Share of the Pie," NACUBO Business Officer, Vol. 26, No. 7, January 1993.

"Metaphor, Model, and Theory in Educational Research," Teachers College Record, Vol. 91, No. 2, Winter 1989.

"Winning at the Margins, Losing on the Averages," NACUBO Business Officer, Vol. 21, No. 5, November 1988.



Publications

Nathan Dickmeyer

- "Financial Self-Assessment: The First Step in Budgeting," NACUBO Business Officer, Vol. 20, No. 12, June 1987.
- "Measuring the Effects of a University Planning Decision Aid," Management Science, Vol. 29, No. 6, June 1983.
- "Balancing Risks and Resources: Financial Strategies for Colleges and Universities," NACUBO Business Officer, Vol. 16, No. 4, October 1982.
- "TRADES: A Model for Financial Planning and Trade-off Analysis," NACUBO Business Officer, Vol. 11, No. 9, March 1978 with David S. P. Hopkins and William F. Massy.

Invited Journal Articles/Book Chapters

- "Enrollment Goals, Tuition Pricing and Institutional Aid Commitments," in Student Aid Research: A Manual for Financial Aid Administrators, Jerry S. Davis, editor, National Association of Financial Aid Administrators: Washington, DC, 1997.
- "Budgeting," in College and University Business Administration, fifth edition, NACUBO: Washington, DC, 1992.
- "Self-Assessment of Financial Condition of Small Independent Institutions," in NACUBO Writers on Financial Management, NACUBO: Washington, DC, 1983, with K. Scott Hughes.
- "Balancing Risks and Resources: Financial Strategies for Colleges and Universities," in NACUBO Writers on Financial Management, NACUBO: Washington, DC, 1983.
- "TRADES: A Model for Interactive Financial Planning," in NACUBO Writers on Financial Management, NACUBO: Washington, DC, 1983, with David S. P. Hopkins and William F. Massy.
- "Financial Self-Assessment," in Successful Responses to Financial Difficulty, Carol Frances, editor, Jossey-Bass: San Francisco, 1982.
- "Re-examining the Economies of Scale and the Viability of Small Colleges," in Successful Responses to Financial Difficulty, Carol Frances, editor, Jossey-Bass: San Francisco, 1982.
- "Financial Management and Strategic Planning," in Successful Responses to Financial Difficulty, Carol Frances, editor, Jossey-Bass: San Francisco, 1982.
- "Institutional Policies for Student Financial Aid," in Perspectives and Projections: Student Aid Planning and Educational Policy, Virginia Ann Hodgkinson, editor, NIICU: Washington, DC, 1982.
- "Financial Policy-Making and Planning," in Academic Leaders as Managers, Robert H. Atwell and Madeleine F. Green, eds., Jossey-Bass: San Francisco, 1981.



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Nathan Dickmeyer

"First Steps in Financial Analysis," Assessing Financial Health: New Directions for Higher Education, Vol. VII, No. 2, 1979.

"TRADES: A Model for Interactive Financial Planning," in Financial Planning Models: Concepts and Case Studies in Colleges and Universities, Wyatt, Emery, and Landis, eds., Educom: Princeton, NJ, 1979, with William F. Massy and David S. P. Hopkins.

"Resources for Further Reading," Assessing Financial Health: New Directions for Higher Education, Vol. VII, No. 2, 1979, with Sharon L. Coldren.

"Assessing the Financial Health of Institutions," Educational Record, Spring, 1979.

Statistical Compilations and Analyses

Comparative Financial Statistics for Public Two-Year Colleges: FY 1993 National Sample, NACUBO: Washington, DC, 1994 with Anna Marie Cirino.

Comparative...FY 1992 National Sample....

Comparative...FY 1991 National Sample....

Comparative Financial Statistics for Public Two-Year Colleges: FY 1993 Peer Groups, NACUBO: Washington, DC, 1993, with Anna Marie Cirino.

Comparative...FY 1992 Peer Groups....

Comparative Financial Statistics for Public Community and Junior Colleges 1989-90, NACUBO: Washington, DC, 1991, with Anna Marie Cirino.

Comparative...1988-89....

Comparative...1987-88....

Comparative...1986-87....

Comparative...1985-86....

Comparative...1984-85....

Comparative...1983-84....

Comparative...1982-83....

Comparative...1981-82....

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Comparative Financial Statistics for Community and Junior Colleges 1978-1979,
NACUBO: Washington, DC, 1980.

Comparative Financial Statistics for Community and Junior Colleges 1977-1978,
NACUBO: Washington, DC, 1979, with K. Scott Hughes.

Statewide Financial Statistics (to accompany the community college 1989-90 statistics
above), NACUBO: Washington, DC, 1989, with Anna Marie Cirino.

Statewide...1988-89....

Statewide...1987-88....

Technical Reports

"The Impact of Federal Student Financial Assistance on Tuitions, Institutional Student
Aid and Alumni Giving," an unpublished study commissioned by the National
Commission on Student Financial Assistance, 1983.

"Concepts Related to Indicators of College and University Financial Health," Technical
Report No. 12 to the National Center for Education Statistics by the Statistical
Analysis Group in Education, June 1980.

News/Information Articles

"Two-Year Colleges Tighten Belts," NACUBO Business Officer, March 1993 with Anna
Marie Cirino.

"Recession Hits Two-Year Colleges," NACUBO Business Officer, August 1992 with Anna
Marie Cirino.

"NACUBO Report: Two-Year Colleges' Finances Stable," NACUBO Business Officer,
March 1991 with Anna Marie Cirino.

"NACUBO Report: Tuition at Two-Year Colleges Rises 6 Percent in Constant Dollars As
Appropriations and Gifts Fall," NACUBO Business Officer, March 1990, with Anna
Marie Cirino.

"Revenues, Expenditures at Two-Year Colleges Decrease Less Than 1 Percent in
Constant Dollars, Annual Study Finds," NACUBO Business Officer, March 1989
with Anna Marie Cirino.

"Community College Spending," Community, Technical, and Junior College Journal,
June/July 1988 with Anna Marie Cirino.



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- "Two-Year College Statistics Study Shows 1.2 Percent Revenues, Expenditures Decrease in Constant Dollars," NACUBO Business Officer, March 1988 with Anna Marie Cirino.
- "Two-Year College Statistics Study Shows 8 Percent Expenditure Rise," NACUBO Business Officer, September 1987 with Anna Marie Cirino.
- "NACUBO Launches New Financial Self-Assessment Project," NACUBO Business Officer, July 1986, with Anna Marie Cirino.
- "Two-year College Financial Statistics," NACUBO Business Officer, May 1986, with Anna Marie Cirino.
- "Two-year College Financial Statistics," NACUBO Business Officer, May 1985, with Anna Marie Cirino.
- "NACUBO Two-year College Financial Statistics," NACUBO Business Officer, April 1984, with Anna Marie Cirino.
- "NACUBO Report: Two-Year College Financial Statistics," NACUBO Business Officer, July 1983, with Anna Marie Cirino.
- "Improving HEGIS Finance Information for Community College Use," NACUBO Business Officer, November 1980.
- "Assessing the Financial Condition of Colleges," NACUBO Business Officer, September 1980, with K. Scott Hughes.

Book Review

- "Marketing the Colleges - A Shift Towards the Student," A review of Achieving Optimal Enrollments and Tuition Revenues, by William Ihlanfeldt, in Change, October 1980.

Dissertation

- Computer Aided University Budget Policy-Making, unpublished doctoral dissertation, Stanford University, May 1979.